



Ozark Natural Foods - 2020

Annual Member Report

Income Statement

	2020	2019
Total Revenues	\$10,808,903	\$10,368,818
Total Net Revenues	\$3,839,212	\$3,666,855
Overhead/Admin Expenses	\$4,298,882	\$3,907,241
Net Income from Operations	\$(459,670)	\$(240,386)
Total Other Income/(Expenses)	\$372,165	\$52,667
Net Income	\$(87,505)	\$(187,719)
Net Income %	-0.81%	-1.81%

Balance Sheet

Cash	\$1,142,150	\$1,927,271
Current Assets	\$2,024,797	\$2,669,168
Property & Equipment	\$9,266,509	\$4,530,634
Other Assets	\$321,435	\$246,604
Total Assets	\$11,612,741	\$7,446,406
Current Liabilities	\$511,967	\$347,834
Long-term Liabilities	\$3,817,372	\$(127,392)
Total Liabilities	\$4,329,339	\$220,442
Member Equity & Retained Earnings	\$7,370,906	\$7,413,684
Net Income	\$(87,505)	\$(187,719)
Total Capital	\$7,283,401	\$7,225,964
Total Liabilities & Capital	\$11,612,741	\$7,446,406
Current Ratio	3.96	7.67
Debt to Equity Ratio	0.59	0.03

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Member Savings	2020	2019
Senior Discounts	\$52,693	\$56,757
Student Discounts	\$12,112	\$9,030
Coupons	\$13,020	\$21,974
Member Sales	\$82,784	\$147,146
Co+op Deals	\$356,116	\$367,951
Total Member Savings	\$516,725	\$663,614

Giving Back

Donations/Outreach	\$22,153	\$29,777
Community Share	\$32,233	\$16,530
Dollars Spent Locally	\$3,720,043	\$3,814,189
Cash Patronage Refund	\$-	\$-