

Ozark Natural Foods
Board Meeting Minutes
March 2026 Meeting
Tuesday March 24th, 2026
6:30 p.m.

Board Members Present: Cannon McNair, Megan Knutson, Nick Carson
Kim Bryden, Paige Hammer, Jacob Sheetsley
Kerri McMahon, Joshua Youngblood, Ariel Fox

Board Members Absent:

Staff Members Present : Dennis Hanley

Consent Agenda:

- **Motion** to approve the February consent agenda was **made, seconded, and carried unanimously.**

Board Education:

Ozark Vintage Market

- Guest speaker Bear Thompson, owner of Ozark Vintage Market, presented his business and partnership with Ozark Natural Foods.

Floor Report:

President's Report:

- Cannon reported that since our last meeting there have been significant global events including engaging in war with Iran. This will impact businesses globally and retail will be impacted significantly.

GM Report & Monitoring Report

- Dennis shared with the board how proud he is of the staff and leadership at Ozark Natural Foods.
- Dennis reported significant improvement with margins for February year over year with 11 basis points. Net income for ONF was 4.16% while the industry averaged -1.5 to -.5. Cash on hand is growing to an all-time high.
- Dennis encouraged the board to learn co-metrics which is reviewed with Dennis quarterly by NCG. ONF ranked in the top 25% of the country and #9 overall out of 168.

Board Decisions & Q&A

B1- Staff Relations

- Dennis reported compliance on B1 Staff Relations.
- The Board reviewed the report prior to the board meeting and asked applicable questions.

Board Reports

Perpetuation Committee

- Megan reported that applications are open for Board candidates, but none have been received yet. There is an upcoming event for candidates, and the committee is hopeful to get applications at that point.

Outreach Committee

- Jacob reported the committee did not meet in February and will move to an 'as needed' basis.
- The next trailside cleanup is this Sunday March 29th.

Finance Committee

- Nick reported the committee takes every third month off due to budget/quarterly reporting.

Policy Committee

- Josh reported the committee did not hold an official meeting but worked on patronage and other policy topics.

Discussions

Consultant Support

- Kim contacted three consultants inquiring about co-op board support and is waiting for two responses with information. The third declined based on scope. Kim's request did not include a request for facilitation of a spring retreat.
- The board discussed having a retreat in late spring or early summer. It was suggested that having it after CCMA will be beneficial. June and October were determined to be best months for board retreats.

Patronage Refund

- Dennis and the Board have been discussing the possibility of having a patronage refund for the first time in a decade.
- April financials will help give clarity on what will likely be available to be returned to membership.
- Dennis will make a recommendation and send the proposal to the Board via email.

CCMA Attendance

- Kerri and Paige will attend CCMA as the newest board members. Ariel will likely be unable to attend, and if so, Cannon will attend in her place.

Board Newsletter

- Kerri proposed working with Heather to provide additional content beyond the monthly meeting minutes to share information with the membership.
- This will allow the board to share additional information to members that are unable to otherwise attend meetings.

Policies for review/discussion:

- D15- Board Benefits

Upcoming meeting dates

- April 28th- April monthly meeting.

Meeting adjourned at: 8:33 p.m.

Executive Session:

Member Comments: No member comments